

## Difficult political transition

### General Information

<b>Form of state</b>	USD45.9bn (World ranking 79, World Bank 2011)
<b>Population</b>	10.67 millions (World ranking 77, World Bank 2011)
<b>Form of state</b>	Republic
<b>Head of government</b>	Hamadi JEBALI
<b>Next elections</b>	2013, presidential



### Strengths

- Political transition has been relatively peaceful compared with Egypt, Libya, Syria and Yemen.
- Although the economy has been affected adversely by recent political/social changes, previous good management has provided some leeway and recourse has yet to be made to the IMF, which has expressed support.
- Relatively diversified economy.

### Weaknesses

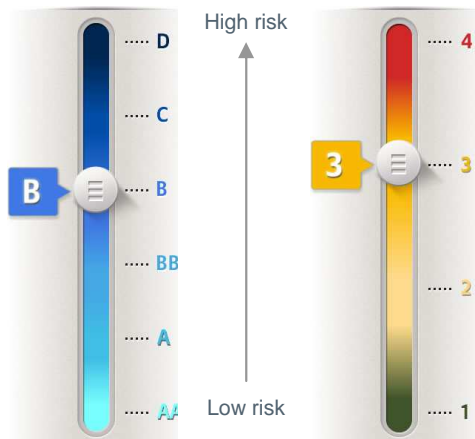
- Political system is in transition with inherent uncertainties and risks of untried new systems and untested individuals in power.
- A root cause of the Arab Spring was the lack of job prospects and Tunisia's unemployment was estimated at 15% of the workforce before regime change and was much higher among the young. The problems associated with the transition have not improved job creation and social tensions remain high.
- Poor perceptions of regional risk.
- Textiles and clothing account for around 20% of exports and global markets are very competitive. Moreover, over 50% of exports are destined for European markets and weakness in those economies limits Tunisia's export growth.

### Country Rating

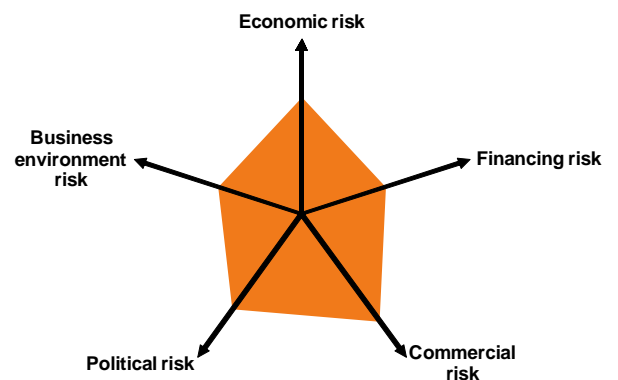
**B3**

Country Grade

Country Risk Level

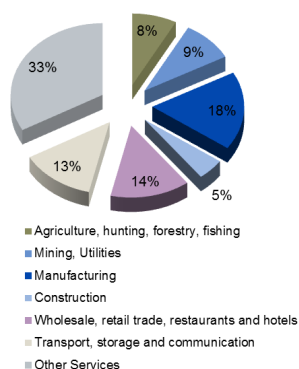


### Risk Dimensions



## Economic Structure

### GDP breakdown (% of total, 2010)



### Trade structure (% of total, 2010)

By destination/origin

Exports	Rank	Imports
France	1	Italy
Italy	2	France
Germany	3	Germany
United Kingdom	4	Spain
Spain	5	China

By product

Exports	Rank	Imports
Electrical Apparatus	1	Refined Petroleum Products
Clothing	2	Yarns Fabrics
Crude Oil	3	Electrical Apparatus
Knitwear	4	Plastic Articles
Leather	5	Cereals

Sources: Chelem, IHS Global Insight, Euler Hermes

## Economic Forecasts

	Average 2000-08	2009	2010	2011	2012f	2013f	2014f
GDP growth (% change)	4.7	3.4	3.5	-1.5	2.5	3.0	4.0
Inflation (% end-year)	3.2	4.0	4.1	3.5	5.0	4.0	3.5
Fiscal balance (% of GDP)	-2.1	-1.2	-1.0	-3.2	-6.5	-6.1	-5.5
Public debt (% of GDP)	56.8	42.9	40.5	44.4	47.3	48.5	52.0
Current account (% of GDP)	-2.6	-2.8	-4.7	-7.3	-10.6	-11.4	-11.2
External debt (% of GDP)	57.5	50.8	49.7	48.4	57.8	71.8	77.4

Sources: IHS Global Insight, National sources, Euler Hermes

## Economic Growth

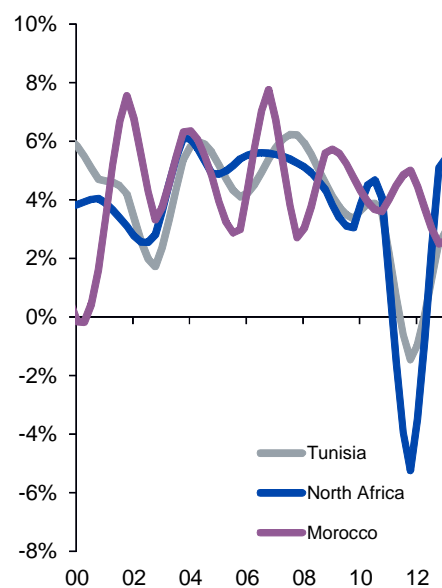
### Growth in 2012, after contraction a year earlier

Growth of GDP was +2.5% in 2012, following -1.5% in the crisis year of 2011, supported by sound agricultural output and moderate rebound in tourism. However, the rate of recovery slowed in the latter half of the year as political and social factors removed some of the initial confidences prevailing in the early days of the transition. In addition, economic weakness in Europe reduced the scope for more rapid growth. Europe accounts for around 80% of overall foreign trade and for a significant proportion of tourist numbers (over 50%) and receipts.

### Only moderate GDP acceleration in 2013

Industrial output is recovering only slowly from the political/social disturbances and because of weakness in key European markets, which are also sources of investment and tourists. Export growth remains weak, reflecting depressed demand. As a result, EH has revised downwards its GDP forecast for 2013, to +3%, with the prospect of +4% in 2014, but only if the political transition is supportive.

GDP growth (y/y, 4 qtrs cumulated %)



Sources: IHS Global Insight, Euler Hermes

## Inflation pressures intensified in 2012

Reflecting pressures from food prices, inflation registered 5% at the end of 2013, compared with 3.5% at the end of the year before. Food accounts for approximately one-third of the basket used to measure consumer price inflation. EH expects inflationary pressures (particularly at producer, but also consumer, level) to ease over 2013 and 2014 as commodity prices soften and global economic conditions remain weak.

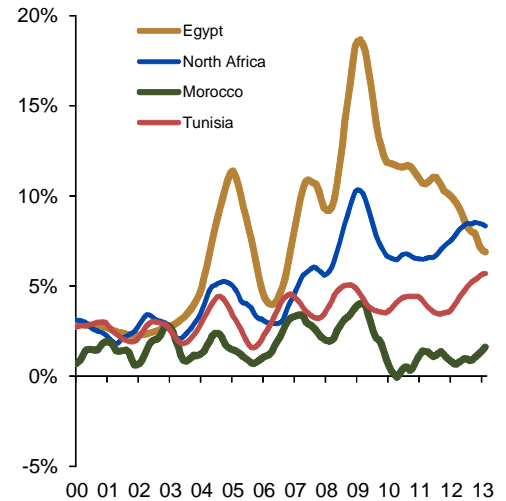
## The fiscal deficit has widened

In the period 2000-08, the average annual fiscal deficit was just over -2% of GDP. Tax and other receipts fell sharply in 2011 and, particularly, 2012 and expenditures increased as the government augmented spending in attempts to appease some of the social tensions. Job creation programmes are key to lowering unemployment but have to be funded centrally. In the latter year, the fiscal deficit is estimated at -6.5% of GDP and, although revenues will pick up with a modest improvement in GDP, deficits exceeding -5% are forecast for 2013 and 2014.

## Public debt is increasing

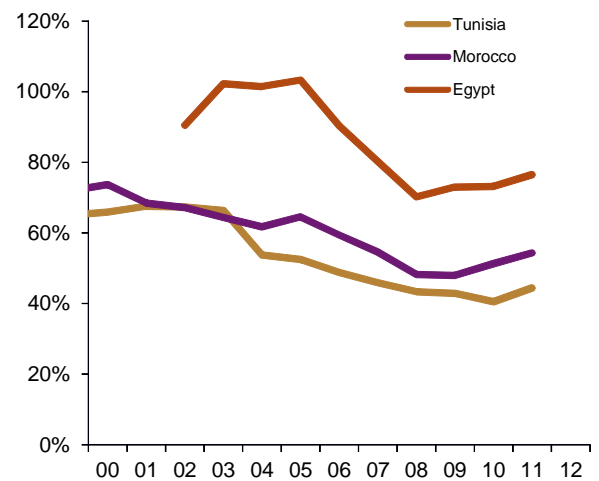
The general government debt-GDP ratio was on a declining trend in the period 2000-10 but, with the advent of the political transition, increased from 40% in 2010 to almost 50% currently, with little prospect of registering a decline in 2013 and 2014.

Inflation (%)



Sources: IHS Global Insight, Euler Hermes

General government gross debt (% GDP)



Sources: IHS Global Insight, Euler Hermes

## External Sector

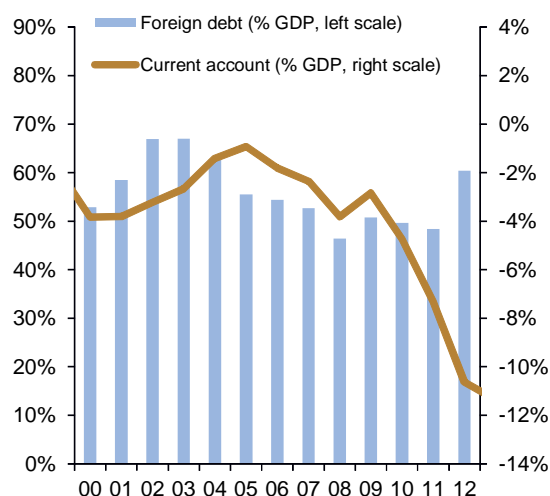
### Widening current account deficit

The annual current account deficit in 2000-08 was -2.6% of GDP but has widened since that period. By 2011, the first year of the political transition, the deficit had reached -7.3% of GDP and EH forecasts further deterioration, to -11.4% in 2013 and -11.2% in 2014. At the same time, the foreign debt-GDP ratio of 49% in 2011 has widened to currently over 70%, so external accounts have deteriorated markedly as a result of the political transition. The challenge for the new regime is to manage this deterioration in the short-term and engineer a recovery in the medium-term.

### Foreign exchange reserves have fallen

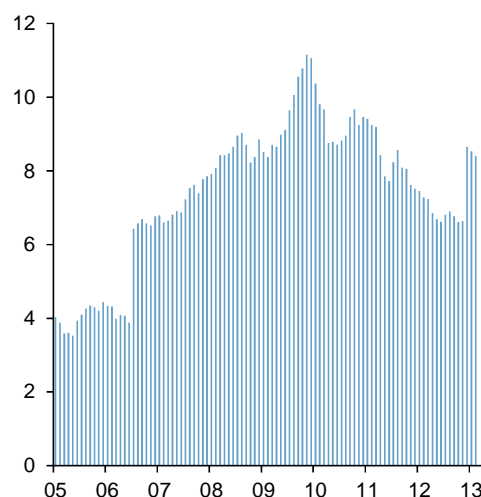
Official foreign exchange reserves (excluding gold) have fallen sharply (to below USD6 billion) and now cover around three months of imports, which is the internationally-accepted minimum for liquidity comfort.

External debt and current account (% of GDP)



Sources: IHS Global Insight, Euler Hermes

FX reserves (USDbn)



Sources: IHS Global Insight, Euler Hermes

### DISCLAIMER

These assessments are, as always, subject to the disclaimer provided below.

Cautionary Note Regarding Forward-Looking Statements: Certain of the statements contained herein may be statements of future expectations and other forward-looking statements that are based on management's current views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. In addition to statements which are forward-looking by reason of context, the words 'may, will, should, expects, plans, intends, anticipates, believes, estimates, predicts, potential, or continue' and similar expressions identify forward-looking statements. Actual results, performance or events may differ materially from those in such statements due to, without limitation, (i) general economic conditions, including in particular economic conditions in the Allianz SE's core business and core markets, (ii) performance of financial markets, including emerging markets, (iii) the frequency and severity of insured loss events, (iv) mortality and morbidity levels and trends, (v) persistency levels, (vi) the extent of credit defaults (vii) interest rate levels, (viii) currency exchange rates including the Euro-U.S. Dollar exchange rate, (ix) changing levels of competition, (x) changes in laws and regulations, including monetary convergence and the European Monetary Union, (xi) changes in the policies of central banks and/or foreign governments, (xii) the impact of acquisitions, including related integration issues, (xiii) reorganization measures and (xiv) general competitive factors, in each case on a local, regional, national and/or global basis. Many of these factors may be more likely to occur, or more pronounced, as a result of terrorist activities and their consequences. The matters discussed herein may also involve risks and uncertainties described from time to time in Allianz SE's filings with the U.S. Securities and Exchange Commission. The Group assumes no obligation to update any forward-looking information contained herein.